Requirements/Design Specification

**CRM – NAICS Data Collection Pass Through**

**GH 519 – CR 13884**

Revision History

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| --- | --- | --- | --- |
| **Date** | **Revision** | **Description** | **Author** |
| 4/29/2015 | 1.0 | Initial Version with Requirements | Roger Behm |
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# Business Requirements/Owner – Brittany Smith

Requirments from Mike Cross and Brittany Smith

* NAICS: 4 digit code at the customer level that will derive the industry associated with it in SalesForce (industry is at opportunity level). Industry can be adjusted at the opportunity level by Rep
* We need Industry to flow to Capture – non editable
* Both Industry and NAICS need to be passed to InfoPro

There is a potential for the name “Industry” to change on our screen as well as what we include in the drop downs (which could then impact us having to review/update our adjustment factors), but no decision has been made.

# Assumptions

NA

# Design

* Need to add new commerce attribute naics\_quote
* Set up CRM integration to populate attribute from SFDC

# InfoPro/TIBCO/BI Impacts

Since this is a new field there will be little impact as to when the change goes in. However TIBCO, InfoPro and BI will need to source the new attribute outlined in the design section.

# Report Changes

NA

# Appendix